# Press Release 

## FOR IMMEDIATE RELEASE

Contact: John M. McCaffery Executive Vice President Chief Financial Officer (631) 537-1001, ext. 7290

BRIDGE BANCORP, INC. REPORTS THIRD QUARTER 2016 RESULTS Growth in Loans and Deposits

(Bridgehampton, NY - October 27, 2016) Bridge Bancorp, Inc. (NASDAQ:BDGE), the parent company of The Bridgehampton National Bank ("BNB"), today announced third quarter results for 2016. Highlights of the Company's financial results for the quarter include:

- Net income of $\$ 8.9$ million, an increase of $\$ 1.0$ million or $12 \%$ over 2015 , and $\$ .50$ per diluted share.
- Returns on average assets and equity were $.93 \%$ and $9.78 \%$, respectively.
- Core ${ }^{(1)}$ net income was $\$ 9.0$ million and $\$ .51$ per diluted share, an increase of $5 \%$ over 2015.
- Core returns on average assets and equity were $.95 \%$ and $9.91 \%$, respectively.
- Net interest income increased $\$ 1.6$ million to $\$ 30.7$ million, with a net interest margin of $3.61 \%$.
- Total assets of $\$ 3.8$ billion at September 2016, 9\% higher than September 2015.
- Loan growth of \$.3 billion or 12\% compared to September 2015.
- Deposits of $\$ 2.9$ billion at September 2016, including $\$ 1.1$ billion in non-interest bearing demand deposits.
- Continued solid asset quality metrics and reserve coverage.
- All capital ratios exceed the fully phased in requirements of Basel III rules.
- Declared a dividend of $\$ .23$ during the quarter.
"This is the first quarter we can compare our performance year-over-year inclusive of the Community National Bank acquisition. We continue to see benefits from this acquisition, especially through operating leverage as evidenced in our lower efficiency and expense-to-assets ratios," noted Kevin M. O’Connor, President and CEO.

[^0]
## Net Earnings and Returns

Net income for the quarter was $\$ 8.9$ million or $\$ .50$ per diluted share, compared to $\$ 7.9$ million or $\$ .45$ per diluted share for the third quarter of 2015. Net income for the quarter ended September 30, 2015 included \$. 6 million of costs, net of income taxes, associated with the CNB acquisition, and a gain on the sale of loans, net of income taxes, of $\$ .2$ million. Net income for the nine months ended September 2016 was $\$ 26.3$ million or $\$ 1.50$ per diluted share, compared to $\$ 13.1$ million or $\$ .94$ per diluted share in 2015.

Core net income for the third quarter was $\$ 9.0$ million or $\$ .51$ per diluted share, compared to $\$ 8.5$ million or $\$ .49$ per diluted share, for the same period in 2015. Core net income reflects the quarterly results adjusted for certain costs, net of tax, related to the CNB acquisition and a gain on the sale of loans in 2015. Returns on average assets and equity for the third quarter of 2016 were $.93 \%$ and $9.78 \%$, compared to $.91 \%$ and $9.25 \%$ in 2015, respectively, while core returns on average assets and equity for the third quarter of 2016 were $.95 \%$ and $9.91 \%$, compared to $.98 \%$ and $10.00 \%$ in 2015 , respectively. Return on average tangible common equity for the third quarter of 2016 was $14.24 \%$ compared to $13.37 \%$ in 2015 . Core return on average tangible common equity for the third quarter of 2016 was $14.72 \%$ compared to $14.78 \%$ in 2015.

Interest income increased $\$ 3.0$ million for the third quarter of 2016 over 2015 as average earning assets increased by $9 \%$ or $\$ 272.7$ million, while the net interest margin decreased to $3.61 \%$ from $3.71 \%$ in the third quarter of 2015. The net interest margin in both periods reflects greater than expected cash flows associated with acquired loans. The increase in average earning assets reflects growth in loans and securities. The decrease in the net interest margin reflects the higher costs of borrowings associated with the $\$ 80$ million in subordinated debentures issued in September 2015, federal funds purchased and repurchase agreements, and FHLB advances.

The provision for loan losses was $\$ 2.0$ million for the quarter, $\$ 0.5$ million higher than the third quarter of 2015. The higher provision in the third quarter of 2016 is due to portfolio growth as well as certain acquired loans being refinanced by BNB. Acquired loans are recorded at fair value at acquisition, effectively netting estimated future losses against the loan balances whereas loans originated and refinanced by BNB have recorded reserves. The Company recognized net charge-offs of $\$ .4$ million in the third quarter of 2016 compared to net charge-offs of $\$ .1$ million for the same period in 2015.

Total non-interest income was $\$ 4.0$ million for the third quarter of 2016, $\$ .1$ million higher than 2015, resulting from an increase in customer fee income offset by a decrease in gain on sale of loans.

Non-interest expense for the third quarter of 2016 decreased to $\$ 19.2$ million from $\$ 19.4$ million in 2015, which included $\$ .9$ million in costs associated with the CNB acquisition. Non-interest expense in 2015 excluding CNB acquisition related costs was $\$ 18.5$ million. The 2016 non-interest expense compared to the adjusted 2015 noninterest expense, reflects an increase in salaries expense, investments in technology, and additional marketing costs, partially offset by a decrease in amortization of CNB related intangible assets. Additionally, the Company's ratio of operating expenses to average assets decreased to $2.03 \%$ in the third quarter of 2016 from $2.23 \%$ in 2015. Core operating expenses to average assets decreased to $1.98 \%$ in the third quarter of 2016 from 2.05\% in 2015.

## Balance Sheet and Asset Quality

Total assets were $\$ 3.8$ billion at September 30, 2016, $\$ 326.7$ million higher than September 2015. Average earning assets for the third quarter 2016 increased $\$ 272.7$ million or $9 \%$ compared to September 2015. Total loans at September 2016 of $\$ 2.6$ billion reflect growth of $\$ 285.0$ million or $12 \%$ over September 2015. This increase in loans was funded by growth in borrowings including the $\$ 80$ million in subordinated debentures issued in September 2015. Demand deposits totaled $\$ 1.1$ billion at September 2016, representing 38\% of total deposits and an increase of $\$ 67.8$ million or 6\% higher than September 2015.

Asset quality measures remained strong, as non-performing assets, comprised exclusively of non-performing loans, were $\$ 2.1$ million or $.05 \%$ of total assets and $.08 \%$ of total loans at September 2016 compared to $\$ 1.4$ million or $.04 \%$ of total assets and $.06 \%$ of total loans at September 2015. Loans 30 to 89 days past due increased $\$ 1.3$ million to $\$ 4.0$ million at September 2016, with $\$ 2.3$ million representing CNB acquired loans. Loans past due 90 days and still accruing at September 2016 were comprised of acquired loans of $\$ 1.0$ million, a decrease of \$3.1 million, compared to September 2015.

The allowance for loan losses increased $\$ 4.1$ million to $\$ 24.3$ million at September 2016 from $\$ 20.2$ million as of September 2015. The allowance as a percentage of loans was . $94 \%$ at September 30, 2016 compared to $.88 \%$ at September 30, 2015. The allowance as a percentage of BNB originated loans was $1.19 \%$, based on BNB originated loans totaling $\$ 2.1$ billion, at September 2016, compared to $1.30 \%$, based on BNB originated loans totaling $\$ 1.6$ billion, at September 2015. The decline in the allowance as a percentage of BNB originated loans reflects an improving economy and increasing collateral values.

Stockholders' equity grew $\$ 22.2$ million to $\$ 362.6$ million at September 2016, compared to $\$ 340.4$ million at September 2015. The growth reflects earnings, capital raised in connection with the Dividend Reinvestment Plan, and an increase in the fair value of available for sale investment securities, partially offset by shareholders' dividends. The Company's capital ratios exceed all fully phased in capital requirements under the Basel III rules and the Bank remains classified as well capitalized.
"Although the turmoil in the financial markets has subsided somewhat since the Brexit vote at the end of the second quarter, market uncertainty continues. While it is unlikely the Federal Reserve will raise rates going into a U.S. Election, some economists are calling for a raise in December. We will continue to deploy our capital as opportunities arise. During the quarter we reinvested in our bond portfolio as rates rose slightly in the third quarter," noted Mr. O’Connor.

## Challenges and Opportunities

"The regulatory focus on commercial real estate (CRE) loan concentrations has not abated. We continue to invest in people and systems that allow us to execute on our business model, while addressing regulatory concerns. Our primary strategic focus is to take advantage of the market opportunities arising from the acquisitions of local competitors. Our community banking model positions us well to acquire customers who value a locally managed institution," stated Mr. O'Connor.

## About Bridge Bancorp, Inc.

Bridge Bancorp, Inc. is a bank holding company engaged in commercial banking and financial services through its wholly owned subsidiary, The Bridgehampton National Bank. Established in 1910, BNB, with assets of approximately $\$ 3.8$ billion, operates 40 retail branch locations serving Long Island and the greater New York metropolitan area. In addition, the Bank operates two loan production offices: one in Manhattan, and one in Riverhead, New York. Through its branch network and its electronic delivery channels, BNB provides deposit and loan products and financial services to local businesses, consumers and municipalities. Title insurance services are offered through BNB's wholly owned subsidiary, Bridge Abstract. Bridge Financial Services, Inc. offers financial planning and investment consultation. For more information visit www.bridgenb.com.

BNB also has a rich tradition of involvement in the community, supporting programs and initiatives that promote local business, the environment, education, healthcare, social services and the arts.

Please see the attached tables for selected financial information.

[^1]of such similar expressions are intended to identify such forward-looking statements. Examples of forward-looking statements include, but are not limited to, possible or assumed estimates with respect to the financial condition, expected or anticipated revenue, and results of operations and business of the Company, including earnings growth; revenue growth in retail banking lending and other areas; origination volume in the consumer, commercial and other lending businesses; current and future capital management programs; non-interest income levels, including fees from the title abstract subsidiary and banking services as well as product sales; tangible capital generation; market share; expense levels; and other business operations and strategies. The Company claims the protection of the safe harbor for forward-looking statements contained in the PSLRA.

Factors that could cause future results to vary from current management expectations include, but are not limited to, changing economic conditions; legislative and regulatory changes, including increases in FDIC insurance rates; monetary and fiscal policies of the federal government; changes in tax policies; rates and regulations of federal, state and local tax authorities; changes in interest rates; deposit flows; the cost of funds; demands for loan products; demand for financial services; competition; changes in the quality and composition of the Bank's loan and investment portfolios; changes in management's business strategies; changes in accounting principles, policies or guidelines; changes in real estate values; an unexpected increase in operating costs; expanded regulatory requirements as a result of the Dodd-Frank Act; and other risk factors discussed elsewhere, and in our reports filed with the Securities and Exchange Commission. The forward-looking statements are made as of the date of this report, and the Company assumes no obligation to update the forward-looking statements or to update the reasons why actual results could differ from those projected in the forward-looking statements.

BRIDGE BANCORP, INC. AND SUBSIDIARIES
Condensed Consolidated Statements of Condition (unaudited)
(In thousands, except per share amounts and financial ratios)

|  | $\begin{gathered} \text { September 30, } \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2015 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSEIS |  |  |  |  |  |  |
| Cash and Due from Banks | \$ | 40,745 | \$ | 79,750 | \$ | 60,916 |
| Interest Earning Deposits with Banks |  | 24,004 |  | 24,808 |  | 44,962 |
| Total Cash and Cash Equivalents |  | 64,749 |  | 104,558 |  | 105,878 |
| Securities Available for Sale, at Fair Value |  | 667,001 |  | 800,203 |  | 637,470 |
| Securities Held to Maturity |  | 227,266 |  | 208,351 |  | 220,233 |
| Total Securities |  | 894,267 |  | 1,008,554 |  | 857,703 |
| Securities, Restricted |  | 24,515 |  | 24,788 |  | 14,969 |
| Loans Held for Investment |  | 2,586,267 |  | 2,410,774 |  | 2,301,317 |
| Allowance for Loan Losses |  | $(24,308)$ |  | $(20,744)$ |  | $(20,187)$ |
| Loans, net |  | 2,561,959 |  | 2,390,030 |  | 2,281,130 |
| Premises and Equipment, net |  | 34,473 |  | 39,595 |  | 39,904 |
| Goodwill and Other Intangible Assets |  | 112,533 |  | 106,821 |  | 104,483 |
| Other Real Estate Owned |  | - |  | 250 |  | - |
| Accrued Interest Receivable and Other Assets |  | 141,505 |  | 107,363 |  | 103,246 |
| Total Assets | \$ | 3,834,001 | \$ | 3,781,959 | \$ | 3,507,313 |

LIABILITIES AND STO CKHO LDERS' EQUITY
Demand Deposits
Savings, NOW and Money Market
Certificates of Deposit of $\$ 100,000$
Other Time Deposits
Total Deposits
Federal Funds Purchased and Repur
Federal Home Loan Bank Advanc
Subordinated Debentures
Junior Subordinated Debentures
Other Liabilities and Accrued Exp
Total Liabilities
Total Stockholders' Equity
Total Liabilities and Stockhold
Selected Financial Data:
Tangible Book Value Per Share ${ }^{(1)}$
Common Shares Outstanding

## Capital Ratios:

Total Capital to Risk Weighted Assets

| \$ | 1,113,675 | \$ | 1,156,882 | \$ | 1,045,834 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1,607,310 |  | 1,393,888 |  | 1,549,853 |
|  | 114,786 |  | 167,750 |  | 177,759 |
|  | 87,920 |  | 125,105 |  | 132,055 |
|  | 2,923,691 |  | 2,843,625 |  | 2,905,501 |
|  | 151,094 |  | 170,891 |  | 26,158 |
|  | 269,509 |  | 297,507 |  | 112,842 |
|  | 78,467 |  | 78,363 |  | 78,338 |
|  | 15,336 |  | 15,878 |  | 15,876 |
|  | 33,302 |  | 34,567 |  | 28,156 |
|  | 3,471,399 |  | 3,440,831 |  | 3,166,871 |
|  | 362,602 |  | 341,128 |  | 340,442 |
| \$ | 3,834,001 | \$ | 3,781,959 | \$ | 3,507,313 |

Tier 1 Capital to Risk Weighted Assets
Common Equity Tier 1 Capital to Risk Weighted Assets
Tier 1 Capital to Average Assets

| \$ | $\mathbf{1 4 . 3 1}$ | $\$$ | 13.47 | $\$$ | 13.58 |
| :--- | ---: | :--- | ---: | :--- | ---: |
|  | $\mathbf{1 7 , 4 7 1}$ |  | 17,389 |  | 17,377 |

Tangible Common Equity to Tangible Assets ${ }^{(1)}$

| $\mathbf{1 3 . 3} \%$ | $13.6 \%$ | $14.2 \%$ |
| ---: | ---: | ---: |
| $\mathbf{9 . 7 \%}$ | $9.9 \%$ | $10.3 \%$ |
| $\mathbf{9 . 1} \%$ | $9.3 \%$ | $9.7 \%$ |
| $\mathbf{7 . 5 \%}$ | $7.6 \%$ | $7.8 \%$ |
| $\mathbf{6 . 7 \%}$ |  |  |

## Asset Quality:

| Loans 30-89 Days Past Due | \$ | 3,952 | \$ | 1,505 | \$ | 2,647 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans 90 Days Past Due and Accruing ${ }^{(2)}$ | \$ | 1,044 | \$ | 964 | \$ | 4,122 |
| Non-performing Loans | \$ | 2,051 | \$ | 1,350 | \$ | 1,398 |
| Other Real Estate Owned |  | - |  | 250 |  | - |
| Non-performing Assets | \$ | 2,051 | \$ | 1,600 | \$ | 1,398 |
| Non-performing Loans/Total Loans |  | 0.08\% |  | 0.06\% |  | 0.06\% |
| Non-performing Assets/T otal Assets |  | 0.05\% |  | 0.04\% |  | 0.04\% |
| Allowance/Non-performing Loans |  | 1185.18\% |  | 1536.59\% |  | 1443.99\% |
| Allowance/Total Loans |  | 0.94\% |  | 0.86\% |  | 0.88\% |
| Allowance/Originated Loans |  | 1.19\% |  | 1.21\% |  | 1.30\% |

(1) Excludes goodwill and other intangible assets.
(2) Represents loans acquired in connection with the Community National Bank, FNBNY Bancorp, Inc., and Hamptons State Bank acquisitions.

## BRIDGE BANCORP, INC. AND SUBSIDIARIES

## Condensed Consolidated Statements of Income (unaudited)

(In thousands, except per share amounts and financial ratios)

|  | Three months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  |
| Interest Income | \$ | 34,761 | \$ | 31,744 |
| Interest Expense |  | 4,077 |  | 2,659 |
| Net Interest Income |  | 30,684 |  | 29,085 |
| Provision for Loan Losses |  | 2,000 |  | 1,500 |
| Net Interest Income after Provision for Loan Losses |  | 28,684 |  | 27,585 |
| Other Non Interest Income |  | 3,596 |  | 3,501 |
| Title Fee Income |  | 438 |  | 425 |
| Net Securities Gains (Losses) |  | - |  | - |
| Total Non Interest Income |  | 4,034 |  | 3,926 |
| Salaries and Benefits |  | 10,330 |  | 9,976 |
| Acquisition Costs |  | - |  | 904 |
| Amortization of Other Intangible Assets |  | 462 |  | 677 |
| Other Non Interest Expense |  | 8,412 |  | 7,816 |
| Total Non Interest Expense |  | 19,204 |  | 19,373 |
| Income Before Income Taxes |  | 13,514 |  | 12,138 |
| Provision for Income Taxes |  | 4,663 |  | 4,248 |
| Net Income | \$ | 8,851 | \$ | 7,890 |
| Basic Earnings Per Share | \$ | 0.50 | \$ | 0.45 |
| Diluted Earnings Per Share | \$ | 0.50 | \$ | 0.45 |
| Weighted Average Common and Equivalent Shares |  | 17,726 |  | 17,102 |

Selected Financial Data:

| Return on Average Total Assets | 0.93\% | 0.91\% | 0.92\% | 0.64\% |
| :---: | :---: | :---: | :---: | :---: |
| Core Return on Average Total Assets ${ }^{(1)}$ | 0.95\% | 0.98\% | 0.93\% | 0.91\% |
| Return on Average Stockholders' Equity | 9.78\% | 9.25\% | 9.94\% | 7.26\% |
| Core Return on Average Stockholders' Equity ${ }^{(1)}$ | 9.91\% | 10.00\% | 10.03\% | 10.39\% |
| Return on Average Tangible Stockholders' Equity ${ }^{(2)}$ | 14.24\% | 13.37\% | 14.50\% | 8.97\% |
| Core Return on Average Tangible Stockholders' Equity ${ }^{(1)(2)}$ | 14.72\% | 14.78\% | 14.94\% | 13.02\% |
| Net Interest Margin | 3.61\% | 3.71\% | 3.51\% | 3.65\% |
| Efficiency | 54.78\% | 58.12\% | 56.31\% | 69.71\% |
| Core Efficiency ${ }^{(1)}$ | 53.47\% | 53.83\% | 55.36\% | 57.10\% |
| Operating Expense as a \% of Average Assets | 2.03\% | 2.23\% | 2.04\% | 2.66\% |
| Core Operating Expense as a \% of Average Assets ${ }^{(1)}$ | 1.98\% | 2.05\% | 2.00\% | 2.17\% |

(1) See reconciliations of As Reported (GAAP) to Core (Non-GAAP) disclosure provided elsewhere herein.
(2) Tangible stockholders' equity excludes goodwill and other intangible assets.

BRIDGE BANCORP, INC. AND SUBSIDIARIES
Non-GAAP Disclosure (unaudited)
(In thousands, except per share amounts and financial ratios)

Reconciliation of As Reported (GAAP) and Core (Non-GAAP) financial measures for the three months and nine months ended September 30, 2016 and $2015{ }^{(1)}$ :

(1) The tables above provide a reconciliation of GAAP (As Reported) and non-GAAP (Core) financial measures. A non-GAAP financial measure is a numerical measure of historical or future financial performance, financial position or cash flows that excludes or includes amounts that are required to be disclosed in the most directly comparable measure calculated and presented in accordance with generally accepted accounting principles in the United States ("U.S. GAAP"). The Company's management believes the presentation of non-GAAP financial measures provide investors with a greater understanding of the Company's operating results in addition to the results measured in accordance with GAAP. While management uses these non-GAAP measures in its analysis of the Company's performance, this information should not be viewed as a substitute for financial results determined in accordance with GAAP or considered to be more important than financial results determined in accordance with GAAP.
(2) A fixed asset measurement period adjustment for $\$ 0.3$ million was recorded in 2016 related to the recovery of depreciation expense recorded in 2015.

BRIDGE BANCORP, INC. AND SUBSIDIARIES
Supplemental Financial Information
Condensed Consolidated Average Balance Sheets And Average Rate Data (unaudited)
(Dollars in thousands)

|  | Three months ended September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  |  | 2015 |  |  |
|  | Average Balance | Interest | Average <br> Yield/ <br> Cost | Average Balance | Interest | Average <br> Yield/ <br> Cost |
| Interest Earning Assets: |  |  |  |  |  |  |
| Loans, net (including loan fee income) ${ }^{(1)}$ | \$2,505,313 | \$30,049 | 4.77\% | \$2,267,972 | \$27,524 | 4.81\% |
| Securities ${ }^{(1)}$ | 880,831 | 5,005 | 2.26 | 856,669 | 4,533 | 2.10 |
| Deposits with Banks | 31,683 | 43 | 0.54 | 20,443 | 9 | 0.17 |
| Total Interest Earning Assets ${ }^{(1)}$ | 3,417,827 | 35,097 | 4.09 | 3,145,084 | 32,066 | 4.04 |
| Non Interest Earning Assets: |  |  |  |  |  |  |
| Other Assets | 349,619 |  |  | 304,198 |  |  |
| Total Assets | \$3,767,446 |  |  | \$3,449,282 |  |  |
| Interest Bearing Liabilities: |  |  |  |  |  |  |
| Deposits | \$1,772,492 | \$ 1,738 | 0.39\% | \$1,829,950 | \$ 1,736 | 0.38\% |
| Federal Funds Purchased and Repurchase Agreements | 179,783 | 301 | 0.67 | 94,166 | 82 | 0.35 |
| Federal Home Loan Bank Advances | 172,139 | 562 | 1.30 | 122,780 | 374 | 1.21 |
| Subordinated Debentures | 78,444 | 1,134 | 5.75 | 8,551 | 126 | 5.85 |
| Junior Subordinated Debentures | 15,396 | 342 | 8.84 | 15,876 | 341 | 8.52 |
| Total Interest Bearing Liabilities | 2,218,254 | 4,077 | 0.73 | 2,071,323 | 2,659 | 0.51 |
| Non Interest Bearing Liabilities: |  |  |  |  |  |  |
| Demand Deposits | 1,150,187 |  |  | 1,014,202 |  |  |
| Other Liabilities | 38,872 |  |  | 25,461 |  |  |
| Total Liabilities | 3,407,313 |  |  | 3,110,986 |  |  |
| Stockholders' Equity | 360,133 |  |  | 338,296 |  |  |
| Total Liabilities and Stockholders' Equity | \$3,767,446 |  |  | \$3,449,282 |  |  |
| Net Interest Income/Interest Rate Spread ${ }^{(1)}$ |  | 31,020 | 3.36\% |  | 29,407 | 3.53\% |
| Net Interest Earning Assets/Net Interest Margin ${ }^{(1)}$ | \$1,199,573 |  | 3.61\% | \$1,073,761 |  | 3.71\% |
| Less: Tax Equivalent Adjustment |  | (336) |  |  | (322) |  |
| Net Interest Income |  | \$30,684 |  |  | \$29,085 |  |

(1) Presented on a tax equivalent basis.

BRIDGE BANCORP, INC. AND SUBSIDIARIES
Supplemental Financial Information
Condensed Consolidated Average Balance Sheets And Average Rate Data (unaudited)
(Dollars in thousands)

|  | Nine months ended September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  |  | 2015 |  |  |
|  | Average Balance | Interest | Average <br> Yield/ <br> Cost | Average Balance | Interest | Average <br> Yield/ <br> Cost |
| Interest Earning Assets: |  |  |  |  |  |  |
| Loans, net (including loan fee income) ${ }^{(1)}$ | \$2,475,665 | \$87,423 | 4.72\% | \$1,723,869 | \$62,731 | 4.87\% |
| Securities ${ }^{(1)}$ | 983,763 | 16,549 | 2.25 | 795,986 | 12,903 | 2.17 |
| Federal Funds Sold | - | - | - | 11 | - | - |
| Deposits with Banks | 30,839 | 115 | 0.50 | 15,704 | 27 | 0.23 |
| Total Interest Earning Assets ${ }^{(1)}$ | 3,490,267 | 104,087 | 3.98 | 2,535,570 | 75,661 | 3.99 |
| Non Interest Earning Assets: |  |  |  |  |  |  |
| Other Assets | 337,885 |  |  | 210,973 |  |  |
| Total Assets | \$3,828,152 |  |  | \$2,746,543 |  |  |
| Interest Bearing Liabilities: |  |  |  |  |  |  |
| Deposits | \$1,814,493 | \$ 4,953 | 0.36\% | \$1,440,741 | \$ 3,991 | 0.37\% |
| Federal Funds Purchased and Repurchase Agreements | 156,346 | 779 | 0.67 | 107,940 | 320 | 0.40 |
| Federal Home Loan Bank Advances | 264,821 | 2,233 | 1.13 | 114,444 | 963 | 1.13 |
| Subordinated Debentures | 78,409 | 3,404 | 5.80 | 2,882 | 126 | 5.85 |
| Junior Subordinated Debentures | 15,715 | 1,026 | 8.72 | 15,874 | 1,024 | 8.62 |
| Total Interest Bearing Liabilities | 2,329,784 | 12,395 | 0.71 | 1,681,881 | 6,424 | 0.51 |
| Non Interest Bearing Liabilities: |  |  |  |  |  |  |
| Demand Deposits | 1,106,945 |  |  | 804,384 |  |  |
| Other Liabilities | 37,714 |  |  | 18,632 |  |  |
| Total Liabilities | 3,474,443 |  |  | 2,504,897 |  |  |
| Stockholders' Equity | 353,709 |  |  | 241,646 |  |  |
| Total Liabilities and Stockholders' Equity | \$3,828,152 |  |  | \$2,746,543 |  |  |
| Net Interest Income/Interest Rate Spread ${ }^{(1)}$ |  | 91,692 | 3.27\% |  | 69,237 | 3.48\% |
| Net Interest Earning Assets/Net Interest Margin ${ }^{(1)}$ | \$1,160,483 |  | 3.51\% | \$ 853,689 |  | 3.65\% |
| Less: Tax Equivalent Adjustment |  | (986) |  |  | $(1,030)$ |  |
| Net Interest Income |  | \$90,706 |  |  | \$68,207 |  |

(1) Presented on a tax equivalent basis.


[^0]:    (1) See reconciliations of As Reported (GAAP) to Core (Non-GAAP) disclosure provided elsewhere herein.

[^1]:    This report may contain statements relating to the future results of the Company (including certain projections and business trends) that are considered "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995 (the "PSLRA"). Such forward-looking statements, in addition to historical information, involve risk and uncertainties, and are based on the beliefs, assumptions and expectations of management of the Company. Words such as "expects," "believes," "should," "plans," "anticipates," "will," "potential," "could," "intend," "may," "outlook," "predict," "project," "would," "estimated," "assumes," "likely," and variation

